

# Extended DISC® Personal Analysis Manual

## General Instructions for the User

- There are no “right” or “wrong”, nor “good” or “bad” answers.
- Please take care to enter your name in the correct order.
- Answer the questions in order.
- Answer the question as you see yourself – not as you wish to be seen.
- Do not return to a previously answered question.
- Always answer both components (what describes you the best and the least) before moving to the next question.
- Do not ponder the questions too much. Answering the whole questionnaire should take only 7-10 minutes. Select the answer that first feels right.
- Complete the questionnaire without interruptions. Do not do something else or talk with someone during the process.
- Complete the questionnaire quickly, but not hastily.
- Do not attempt to influence the results; you will only confuse yourself and invalidate the results.



**NOTE!** Different countries have different laws for collecting and storing individual material. Check the legislation in the country where you conduct the procedure and follow it precisely.

## Remember! Extended DISC® Personal Analysis

- Describes the person's natural reaction mode or behavioral style in different situations.
- Is a behavioral inventory based on self-evaluation.
- Measures natural behavioral styles.
- Does not classify people into good or bad.
- Does not limit a person's ability to develop in another direction or work environment.
- Does not give high or low scores or in any other way classify people into better or worse.
- Does not measure intelligence, professional skills, or attitudes.

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