

Profile

Kylie Hammond

Kylie Hammond is the Founder and Managing Director of Amazing Results Executive Search & Coaching Group and has over 15 years of professional work experience. Kylie coaches a range of clients across executive, leadership, sales, business, women's issues and career development areas. Kylie can develop a unique coaching program designed just for you, and offers a one-hour no obligation session with all of her prospective new clients. Coaching can be delivered in person at her Sydney offices, via Cyber-Programs from the comfort of your own home - ideal for the busy executive, as well as offering live online chat via her virtual office.

Kylie brings several years of experience leading Human Capital Management & Performance Management Programs working in global corporations including Cisco Systems, PeopleSoft, Deloitte Consulting. Kylie is a certified Human Resources Practitioner and has been certified to deliver and implement Full Circle Feedback 360-Degree Assessments & HR Performance Services Projects. In addition, Kylie is highly experienced with the suite of Extended DISC tools and systems and regularly using these practical approaches throughout her coaching programs.

With over 3,000 hour of practical coaching experience, Kylie works with senior executives in major corporations, and through our Executive Coaching offerings, works with many executives on a one-on-one basis to help execute significant career change. As one of Australia's leading Executive Search consultants, Kylie brings unique insight into the career coaching process. If you are looking for results, then look no further and contact Kylie today for a confidential discussion.



Kylie's Coaching Qualifications include:

- Bachelor Degree, majoring in Industrial Relations
- Certified Recruitment Consulting Services Associate (RCSA)
- Certified and accredited Human Resources Consultant (AHRI)
- Certified and accredited Results Coaching Systems Coach
- FullCircle Feedback Certified and accredited Facilitator& Practitioner
- Certified ExtendedDISC Trainer & Facilitator
- Over 3,000 hours of coaching experience

Recent Coaching Engagements & Results:

- Engaged by CEO of International Media company to coach on personal development & organisational development issues and implement action plan.
- Engaged by COO in major Telecommunications organisation to implement personal development program to address communication, leadership, time management capability and improve team dynamics.
- Engaged by Board of International Recruitment Company to coach and support Principal Consultant to develop sales strategy & plan to increase billings and client base. Increased annual billings from \$600,000 per annum to over \$1.2million in 12 months.
- Partnered with Managing Director of IT start-up, coaching engagement focused on restructuring shareholders, venture capital partners and redevelopment of business plan moving forward.
- Engaged by CEO of start-up specialist Professional Services Consulting firm, to develop go-to-market strategy, implement recruitment plan and coach Principals on developing individual business & performance plans.
- Engaged by Senior Manager to implement Career Development Plan and execute a confidential career change to another industry, in a more senior role. Engaged to provide interview coaching, career coaching and executive career management support services. Career change executed in under 3 months from initial engagement.
- Partnered with CEO of listed ASX organisation to provide confidential coaching program centred around re-negotiation of salary package and long-term incentives. Shadowed CEO during contract negotiations which resulted in a 40% increase in overall remuneration package.
- Engaged by numerous executive candidates seeking practical interview coaching & career advise.
- Engaged by CFO of listed ASX organisation to provide confidential career management advice and support during merger & acquisition activity, repositioning the CFO for a CEO position within the organisation following merger.

Kylie has worked in a variety of senior management positions, with a strong focus on building high performance teams. This background has helped Kylie to bring a unique perspective to her clients and the coaching process. Kylie is a member of the Recruitment and Consulting Services Association (RCSA), Australian Human Resources Institute (AHRI), Australian Institute of Company Directors (AICD). Amazing Results is an active member of the International Coaching community and is committed to upholding and basing our coaching practice on the Ethical Standards and Code of Ethics associated with the International coaching profession.

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EXECUTIVE SEARCH AND COACHING GROUP