

Extended DISC® Personal Analysis Manual

General Instructions for the User

- There are no “right” or “wrong”, nor “good” or “bad” answers.
- Please take care to enter your name in the correct order.
- Answer the questions in order.
- Answer the question as you see yourself – not as you wish to be seen.
- Do not return to a previously answered question.
- Always answer both components (what describes you the best and the least) before moving to the next question.
- Do not ponder the questions too much. Answering the whole questionnaire should take only 7-10 minutes. Select the answer that first feels right.
- Complete the questionnaire without interruptions. Do not do something else or talk with someone during the process.
- Complete the questionnaire quickly, but not hastily.
- Do not attempt to influence the results; you will only confuse yourself and invalidate the results.



NOTE! Different countries have different laws for collecting and storing individual material. Check the legislation in the country where you conduct the procedure and follow it precisely.

Remember! Extended DISC® Personal Analysis

- Describes the person's natural reaction mode or behavioral style in different situations.
- Is a behavioral inventory based on self-evaluation.
- Measures natural behavioral styles.
- Does not classify people into good or bad.
- Does not limit a person's ability to develop in another direction or work environment.
- Does not give high or low scores or in any other way classify people into better or worse.
- Does not measure intelligence, professional skills, or attitudes.

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